

5-5, Togoshi 6-chome, Shinagawa-ku, Tokyo 142-8511, JAPAN Telephone: 81-3-3785-1111 Fax: 81-3-3785-1878 http://www.smk.co.jp/



# **SEMI ANNUAL REPORT 2005**

For the six months ended September 30, 2005



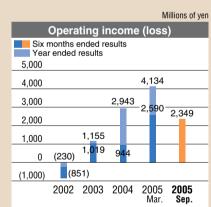
# **Financial Highlights**

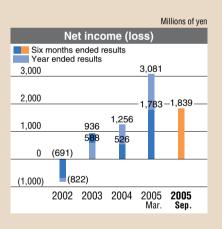
**SMK** Corporation and Consolidated Subsidiaries

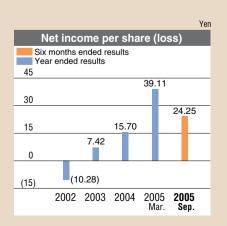
|                               | Millio   | ons of yen | Thousands of U.S. dollars | Millions of yen             |
|-------------------------------|----------|------------|---------------------------|-----------------------------|
| Six months ended September 30 | 2004     | 2005       | 2005                      | 2005<br>Year ended March 31 |
| Operating Results             |          |            |                           |                             |
| Net sales                     | ¥ 33,309 | ¥ 34,897   | \$ 308,312                | ¥ 66,438                    |
| Operating income              | 2,590    | 2,349      | 20,758                    | 4,134                       |
| Net income                    | 1,783    | 1,839      | 16,247                    | 3,081                       |
|                               |          |            |                           |                             |
| Financial Position            |          |            |                           |                             |
| Total assets                  | ¥ 57,229 | ¥ 59,371   | \$ 524,531                | ¥ 57,955                    |
| Total shareholders' equity    | 27,390   | 29,056     | 256,710                   | 27,568                      |
|                               |          |            |                           |                             |
| Per Share Data                |          | Yen        | U.S. dollars              | Yen                         |
| Net income                    |          |            |                           |                             |
| Basic                         | ¥ 22.83  | ¥ 24.25    | \$ 0.21                   | ¥ 39.11                     |
| Diluted                       | 22.71    | 24.17      | 0.21                      | 38.94                       |

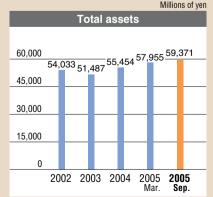
Note: The U.S. dollar amounts represent translations of Japanese yen, for convenience only, at the rate of ¥113.19 = U.S. \$1.00.













# To Our Shareholders and Investors

#### **Performance Overview**

Looking at the world economy during the current year, the U.S. economy has continued to grow at a steady clip despite hurricane disasters, and East Asia has also maintained strong growth, chiefly in China. Although there are concerns about soaring prices of oil and other commodities, the economy has exhibited considerable robustness in general. In Japan, the economy is enjoying a sustained rally, with improvement in corporate earnings, capital investment and stock prices.

In the electronics industry, inventory adjustment led by the IT market, which commenced in the latter half of 2004, has come to an end. Since the beginning of 2005, the cellular phone market has been humming. The industry is on an expansionary track driven mainly by new digital home appliance sales.

In this environment, we focused on increasing product appeal and slashing costs. As a result of these efforts, our consolidated results in this interim period surpassed the impressive sales and income figures that we attained in the same period a year earlier.

#### **Basic Management Policy**

Based on our corporate philosophy, SMK is committed to the advancement of mankind through development of the information society, by integrating its current technological strengths and creating advanced technology. With the aim to "establish its position as the leading supplier for infomation technology infrastructure in the global information society," we focus all of the resources of the Group to improve our development, production and sales capabilities. Specifically, we set up a technical development center in SMK Electronics Trading (Shenzhen) Co., Ltd, our local affiliate in the Chinese city of Shenzhen, as well as in SMK Electronics Trading (Shanghai) Co., Ltd. in Shanghai. These two developments were designed to bolster technical development and sales activities. As for product development and production, we are focusing on strengthening our corporate brand and improving quality through our "Zero Defect" (ZD) activities, to restructure our manufacturing.

In addition, we will be making intensive efforts to establish stable management unaffected by the trend in overall demand and to strengthen our corporate structure, to enable sustainable business development. These initiatives specifically include streamlining manufacturing, sales and logistics, reviewing the market and productivity from a medium- and long-term perspective to reorganize our businesses and



Tetsuya Nakamura

Terutaka Ikeda

ng Officer Chairman and Chief Executive Officer

looking at business alliances in different areas. Some of these initiatives had already begun to show results in the first half of the fiscal year. We will continue to review the cost structure and to strengthen our organization.

### **Approach to Environmental Issues**

To help achieve environmental conservation, we had already acquired the ISO14001 environmental management certification for all production works in Japan and overseas. With the granting of the certification for our head office area in Shinagawa, Tokyo in September 2005, all of our offices in Japan now have the standard. Going forward, we will be actively introducing a policy of "Green Procurement," responding to growing public demand, and meeting requests to reduce the use of environmentally hazardous substances, according to Europe's RoHS Directive.

#### **Marking Our 80th Anniversary**

SMK celebrated its 80th anniversary in April 2005. As we pass this milestone, we remain fully committed to achieving consistent future growth and to increasing our corporate value so that this important year will be remembered as one of substantial achievements.

That concludes this summary of our management policy. Your understanding and further support would be greatly appreciated.

December 2005

Tetsuya Nakamura
President and Chief Operating Office

Terutaka Ikeda Chairman and Chief Executive Officer

Mahamar Tenten Jacker

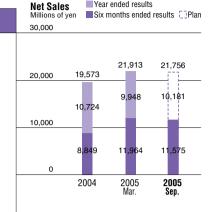
<u>1</u>

# Sales and Market Overview

# 5-deck Jack Board

#### **Audio-visual**

Including LCD and PDP televisions and DVD recorders, the digital audiovisual market is growing on a global scale. Remote control units, pin jacks and internal connectors for this market make a very significant contribution to the Company's sales. SMK will continue to develop new products that incorporate its own technologies and will quickly respond to customer needs.



Vear ended results

Audio-visual 33.2% Audio-visual parts 11,575 million yen

> 34,897 million ven

**Communication 31.7%** 

Communications parts 11,059 million yen

# **Information 16.8%**

Information parts 5,869 million yen

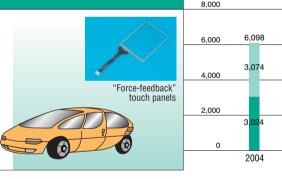
# **Home electronics 8.3%**

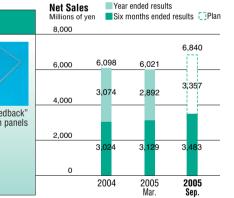
Electronic toys, home electronics and other parts 2,910 million ven

Car electronics 10.0% Electronic instruments 3,483 million yen

#### **Car electronics**

Sales of touch panels for car navigation systems in the domestic and foreign OEM parts markets steadily increased. In the retail market, "force-feedback" touch panels mounted on car navigation systems contributed to overall sales performance. Demand is also growing for coaxial connectors for digital radios and ETC devices. The Company will endeavor to develop components for vehicle-mount camera systems.





#### **Outlook for this Fiscal Year**

The electronic component industry is expected to enjoy further growth. The new digital home electronics market is growing rapidly, chiefly in Japan, the United States and Europe. Next-generation high-speed wireless communications with mobile IP phones will emerge. And with oil prices surging, the automobile and other sectors will see rising demand for solutions with higher fuel efficiency such as hybrid cars.

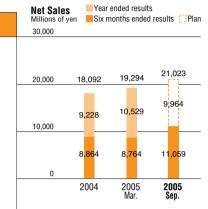
In an increasingly competitive economic climate, we will strive to achieve continued growth, based on our efforts to respond quickly to growth areas and to cultivate new markets, especially in the fields of telecommunications, information technology and digital home electronics. We will integrate the strengths of our Group to bolster results by developing new products and technologies that respond to customer needs, upgrading manufacturing technologies, establishing efficient sales systems and

For our consolidated business performance in this fiscal year, we anticipate net sales will increase 3.9% year-on-year to 69.0 billion yen, with ordinary income reaching 5.3 billion yen and net income at 3.4 billion yen.

# Camera modules

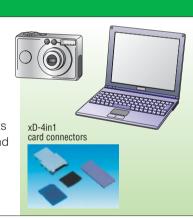
#### Communication

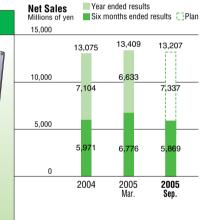
Demand for cellular phones is steadily expanding in global scale, including key markets of North America and Europe. SMK has helped develop lower-profile models, camera-mounted models and multifunctional cellular phones and is boosting sales of camera connectors and earphone-microphones. The Company will bolster its presence in the market for camera modules, PB connectors, FPC connectors, switches and connectors for base stations.



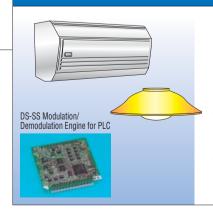
#### Information

In the digital camera market, demand for single-lens reflex models is expanding, while mainstream compact models face intensifying price declines. Personal computers with audiovisual features are experiencing a temporary period of sluggishness in overseas markets. SMK will market compact products that meet market needs, as well as multifunctional and integrated products. It will also leverage its own technology to propose solutions to the ever-growing broadband network market.

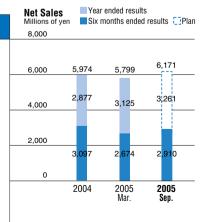




## **Home electronics**



In the home electronics and housing equipment market, SMK enjoyed sales growth in remote control units for air-conditioners and lighting fixtures. It is striving to broaden its line of terminal block connectors, chiefly hot water heaters. The Company will step up the development of high value-added products including communication modules for power line communication and Bluetooth, satisfying wide ranging needs.



# High stacking retention force and the industry's smallest board area: SMK has developed the "TC-15 Series" rectangular coaxial connector.



# SMK developed remote control equipment (Ver. 2005) for Windows XP Media Center PC\* to attain strong sales.

Proving popular since its release in fiscal 2003, the 2005 version of the remote control equipment for Windows XP Media Center PCs have been developed to attain an increase in orders on TN (worldwide).



Remote control equipment for Windows XP Media Center PCs

SMK Korea Co., Ltd.

\* A Windows XP Media Center PC is a personal computer powered by Windows XP Media Center Edition, an operating system that enables a PC to perform central control of audiovisual devices at home and that more closely links the PC with audiovisual devices.

#### Features

- Easy-to-use ergonomic design The card type is highly portable and perfect for notebook PCs.
- A smaller photoreceptor requires less space for installation.

SMK High-Tech Taiwan Trading Co., Ltd. SMK Electronics (H.K.) Ltd. SMK Trading (H.K.) Ltd. SMK Dongguan Gaobu Factory SMK Electronics (Shenzhen) Co., Ltd. SMK Electronics Trading (Shanghai) Co.,Ltd. SMK Electronics Singapore Pte. Ltd. SMK Electronics (Malaysia) Sdn. Bhd. SMK Electronics (Phils.) Corporation

#### EUROPE

SMK Europe N.V. SMK Europe N.V., U.K. Branch SMK Europe N.V., France Branch SMK Europe N.V., German Office SMK (U.K.) Ltd. SMK Hungary Kft.

# SMK develops touch panels with thin, lightweight reinforced glass specification

The recent growth of information networks has increased opportunities for users to carry and use special-purpose information terminals, such as inventory control in shops, credit card payment settlement at customers' offices or residences and order logging at restaurants. Most such devices are equipped with resistance sensitive touch panels, which allows users to directly touch the panel surface in accordance with the on-screen instruction. Portable and Features direct touch Chemically-reinforced glass is adopted on the screen

to make the touch panel thinner and lighter without losing robustness

Screen sizes available up to 10.4 inches Customization including anti-reflection coating is optionally available

Resistance sensitive system touch panel featuring a reinforced glass panel

# SMK completed development of Bluetooth™\* Headset Engine and is ready to accept purchase orders for it.

SMK has developed and Bluetooth™ Headset Engine BT202 as its second module installed with Bluetooth profiles, following hard on the heels of Bluetooth™ Serial Port Adapter BT201, BT202 has been launched into SMK's product line-up, as a Bluetooth™ module installed with both Headset Profile (HSP) and Hands-free Profile (HFP) for voice communication.



**Key features:** 

lightweight and robust

BT202 Bluetooth™ headset engine

#### Features

- Equipped with the hardware and software required for volume communication, it serves to reduce cost for development of a wireless headset based on Bluetooth<sup>TM</sup>. Two models available, a connector type and a surface
- Acquired Bluetooth™ logo qualification and Japan Radio Law qualification as a module (the connector type only). Compliant to RoHS.
- \* Bluetooth™ is a trademark owned by Bluetooth SIG Inc.

# **NORTH AMERICA** SMK Electronics Corporation U.S.A.

SMK Electronics Corporation U.S.A., East Office SMK Electronics Corporation U.S.A., San Jose Office SMK Electronics Corporation U.S.A., Los Angeles Office SMK Electronics Corporation U.S.A., Seattle Office

SMK Electronics Corporation U.S.A., Guadalajara Office

SMK Manufacturing, Inc. SMK Electronica S.A. de C.V.

#### **SOUTH AMERICA**

SMK São Paulo Indústria Electrônica Ltda





**Environment** 

# All domestic facilities have acquired ISO14001 certification.

All SMK facilities are endeavoring to obtain ISO14001 certification, which demonstrates compliance with international standards on environmental conservation. All works in Japan and overseas have already obtained the certification. In September 2005, seven additional spots (SMK's head office, Osaki Gate City office, Yamato Works, Osaka branch, Nagoya branch, Fukuoka branch, and SMK R&D Co., Ltd.) were also officially certified, concluding the work to achieve the certification in all facilities in Japan.



On the occasion of earning this qualification by the Head Office area operations, environmental preservation activities will be enhanced not only with production division but with office work division, with integration and unification of such environmental preservation activities placed under focus for elevated environmental management.





Employees responding to the examination

**Social Activities** 

# The SMK Group donates 30,000 dollars to support victims of Hurricane Katrina.

The SMK Group has made a contribution of 30,000 dollars to the American Red Cross to help victims of Hurricane Katrina in the United States and to help reconstruct the afflicted area. The contribution, consisting of 20,000 dollars from SMK Electronics Corporation U.S.A., our local affiliate in the United States, and 10,000 dollars from SMK Corporation, has been offered to the American Red Cross in the name of the SMK Group.

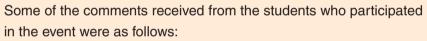
The SMK Group would like to take this opportunity to offer its heartfelt condolences to the victims of the Katrina disaster and prays for the quickest possible recovery.

# "I Will Talk About My Passion"—The Second Shinagawa Terakoya School was held.

On September 20, the Second Shinagawa *Terakoya* School was held at the Shinagawa Municipal Ebara Daiichi Junior High School, near SMK's head office, under the auspices of Tokyo Junior Chamber Shinagawa Committee. Titled "I Will Talk About My Passion," Shinagawa *Terakoya* School is an activity launched last year with the aim of conveying to junior high school



pupils the infinite future potential through the opportunity of directly communicating with entrepreneurs and specialists who are enthusiastic about their careers and their ways of life, with the view to developing excellent human resources with a clear vision about the future. As part of its social contribution activities, SMK Chairman Mr. Ikeda delivered a lecture to junior high school students. With the title of "Japan's Future and You," Mr. Ikeda spoke about the current situation and challenges facing Japan from the perspective of international competitiveness and about the direction Japan should take in the future.



"I was able to learn about the current position of Japan in the world."

"The talk was interesting and helpful to me, as I would like to study engineering at a higher level."

The talk seems to have offered the students an excellent opportunity to think about their future careers.



# A resting place offered for a local annual festival

Every September, there is a festival at a local Shinto shrine in the Togoshi district of Shinagawa-ku, Tokyo, where SMK Head Office is located. Despite the scorching weather, you can hear the brisk cheers and shouts of people as they come to pray for the well-being of their family and the success of their business. SMK opens up the backyard of its head office building to miniature shrine carriers as a resting place.





At the backyard of SMK's head office

# **Consolidated Balance Sheets**

# SIMIC Corporation and Consolidated Subsidiaries

As of September 30

|                                      | Millions of yen |          | Thousands of U.S. dollars | Millions of yen        |
|--------------------------------------|-----------------|----------|---------------------------|------------------------|
| Assets                               | 2004            | 2005     | 2005                      | As of March 31<br>2005 |
| Current assets                       |                 |          |                           |                        |
| Cash and cash equivalents            | ¥ 7,719         | ¥ 7,243  | \$ 63,990                 | ¥ 7,314                |
| Time deposits                        | 240             | 282      | 2,489                     | 178                    |
| Notes and accounts receivable, trade | 18,836          | 20,523   | 181,318                   | 19,945                 |
| Allowance for doubtful accounts      | (16)            | (19)     | (167)                     | (17)                   |
| Inventories                          | 6,457           | 5,674    | 50,130                    | 5,319                  |
| Deferred tax assets                  | 556             | 546      | 4,820                     | 674                    |
| Other current assets                 | 1,008           | 783      | 6,916                     | 835                    |
|                                      | 34,800          | 35,032   | 309,496                   | 34,248                 |
| Investments and long-term loans      |                 |          |                           |                        |
| Investment securities                | 2,734           | 2 767    | 22 201                    | 0 F17                  |
|                                      | 2,734<br>681    | 3,767    | 33,281                    | 3,517                  |
| Long-term loans receivable           |                 | 1,137    | 10,047                    | 1,127                  |
| Other investments                    | 1,611           | 1,699    | 15,010                    | 1,553                  |
| Allowance for doubtful accounts      | (437)           | (395)    | (3,488)                   | (406)                  |
|                                      | 4,589           | 6,208    | 54,850                    | 5,791                  |
| Property, plant and equipment        |                 |          |                           |                        |
| Land                                 | 3,593           | 3,594    | 31,755                    | 3,590                  |
| Buildings                            | 15,718          | 15,614   | 137,944                   | 15,750                 |
| Machinery and equipment              | 36,505          | 38,012   | 335,823                   | 37,262                 |
| Construction in progress             | 132             | _        | _                         | 19                     |
|                                      | 55,948          | 57,220   | 505,522                   | 56,621                 |
| Less-Accumulated depreciation        | (39,636)        | (40,566) | (358,388)                 | (40,154)               |
|                                      | 16,312          | 16,654   | 147,134                   | 16,467                 |
| Other assets                         |                 |          |                           |                        |
| Deferred tax assets                  | 1,379           | 1,350    | 11,930                    | 1,309                  |
| Intangible assets                    | 149             | 1,330    | 1,121                     | 140                    |
| mangible assets                      | 1,528           | 1,477    | 13,051                    | 1,449                  |
|                                      |                 |          |                           |                        |
| Total assets                         | ¥ 57,229        | ¥ 59,371 | \$ 524,531                | ¥ 57,955               |
|                                      |                 |          |                           |                        |

Note: The U.S. dollar amounts represent translations of Japanese yen, for convenience only, at the rate of ¥113.19 = U.S.\$1.00.

|  | Millions of yen |          | Thousands of U.S. dollars | Millions of yen     |
|--|-----------------|----------|---------------------------|---------------------|
| Liabilities and shareholders' equity                 | 2004            | 2005     | 2005                      | As of March 31 2005 |
| Current liabilities                                  |                 |          |                           |                     |
| Short-term loans payable                             | ¥ 7,309         | ¥ 7,756  | \$ 68,520                 | ¥ 7,713             |
| Notes and accounts payable, trade                    | 6,546           | 5,252    | 46,398                    | 5,000               |
| Accrued income taxes                                 | 811             | 675      | 5,962                     | 496                 |
| Accrued bonuses                                      | 731             | 804      | 7,103                     | 931                 |
| Account payable-non trade                            | 6,788           | 8,077    | 71,356                    | 7,907               |
| Other current liabilities                            | 1,299           | 1,011    | 8,932                     | 1,038               |
|  | 23,484          | 23,575   | 208,271                   | 23,085              |
|  |                 |          |                           |                     |
| Long-term liabilities                                |                 |          |                           |                     |
| Corporate bond                                       | 300             | 300      | 2,650                     | 300                 |
| Long-term debt                                       | 3,914           | 4,369    | 38,600                    | 4,775               |
| Accrued employees' retirement benefits               | 1,509           | 1,380    | 12,191                    | 1,546               |
| Accrued directors' and officers' retirement benefits | 296             | 336      | 2,972                     | 312                 |
| Other long-term liabilities                          | 336             | 355      | 3,137                     | 369                 |
|  | 6,355           | 6,740    | 59,550                    | 7,302               |
| Charabaldara' aguitu                                 |                 |          |                           |                     |
| Shareholders' equity                                 |                 |          |                           |                     |
| Common stock   |                 |          |                           |                     |
| Authorized: 195,961,274 shares                       | 7.000           | 7,000    | 70.050                    | 7,000               |
| Issued and outstanding: 79,000,000 shares            | 7,996           | 7,996    | 70,650                    | 7,996               |
| Capital surplus                                      | 12,057          | 12,057   | 106,521                   | 12,058              |
| Retained earnings                                    | 9,385           | 11,589   | 102,386                   | 10,683              |
| Foreign currency translation adjustments             | (1,632)         | (1,537)  | (13,579)                  | (1,808)             |
| Net unrealized gains on other securities             | (440)           | 425      | 3,754                     | 275                 |
| Treasury stock                                       | (418)           | (1,474)  | (13,022)                  | (1,636)             |
|  | 27,390          | 29,056   | 256,710                   | 27,568              |
|  |                 |          |                           |                     |
| Total liabilities and shareholders' equity           | ¥ 57,229        | ¥ 59,371 | \$ 524,531                | ¥ 57,955            |

 $\frac{9}{}$ 

# **Consolidated Statements of Income**

## SMK Corporation and Consolidated Subsidiaries

Six months ended September 30

| 2004   2005     |   | Millions of yen |          | Thousands of U.S. dollars | Millions of yen             |
|---|---|-----------------|----------|---------------------------|-----------------------------|
| Cost of sales         27,111         29,064         256,772         55,57           Selling, general and administrative expenses         3,608         3,484         30,782         6,72           Operating income         2,590         2,349         20,758         4,13           Other income         Interest and dividend income         82         65         577         15           Rent income         346         393         3,470         73         15           Foreign exchange gain, net         339         328         2,900         17           Gain on sales of fixed assets         3         17         153         4           Other         168         55         483         25           Total other income         938         858         7,583         1,36           Other expenses           Interest expenses         78         74         658         14           Loss on disposal of fixed assets         157         97         857         27           Loss on devaluation of investment securities         —         —         —         —           Bad debt expenses         0         0         4         —         —         —         — <th></th> <th>2004</th> <th>2005</th> <th>2005</th> <th>Year ended March 31<br/>2005</th>   |   | 2004            | 2005     | 2005                      | Year ended March 31<br>2005 |
| Selling, general and administrative expenses         3,608         3,484         30,782         6,72           Operating income         2,590         2,349         20,758         4,13           Other income         Interest and dividend income         82         65         5777         15           Rent income         346         393         3,470         75           Foreign exchange gain, net         339         328         2,900         17           Gain on sales of fixed assets         3         17         153         25           Other         168         55         483         25           Total other income         938         858         7,583         1,36           Other expenses         78         74         658         14           Loss on disposal of fixed assets         157         97         857         27           Loss on devaluation of investment securities         —         —         —         —           Bad debt expenses         0         0         4         —         —         27           Provision for directors' and officers'         retirement benefits         279         —         —         —         27   | Net sales   | ¥ 33,309        | ¥ 34,897 | \$ 308,312                | ¥ 66,438                    |
| Operating income         2,590         2,349         20,758         4,10           Other income         Interest and dividend income         82         65         577         18           Rent income         346         393         3,470         73           Foreign exchange gain, net         339         328         2,900         17           Gain on sales of fixed assets         3         17         153         4           Other         168         55         483         25           Total other income         938         858         7,583         1,36           Other expenses         Interest expenses         78         74         658         14           Loss on disposal of fixed assets         157         97         857         27           Loss on devaluation of investment securities         —         —         —         —           Bad debt expenses         0         0         4         —           Provision for directors' and officers'         retirement benefits         279         —         —         27           Special retirement benefits         236         —         —         —         47           Other  | Cost of sales                                     | 27,111          | 29,064   | 256,772                   | 55,577                      |
| Other income         82         65         577         15           Rent income         346         393         3,470         73           Foreign exchange gain, net         339         328         2,900         17           Gain on sales of fixed assets         3         17         153         4           Other         168         55         483         25           Total other income         938         858         7,583         1,36           Other expenses           Interest expenses         78         74         658         14           Loss on disposal of fixed assets         157         97         857         27           Loss on devaluation of investment securities         —         —         —         —           Bad debt expenses         0         0         4         —           Provision for directors' and officers'         retirement benefits         279         —         —         27           Special retirement benefits         236         —         —         —         —           Amortization of the effect of the adoption of the new standard for retirement benefits         236         —         —         —         47   | Selling, general and administrative expenses      | 3,608           | 3,484    | 30,782                    | 6,727                       |
| Interest and dividend income   82   65   577   18     Rent income   346   393   3,470   73     Foreign exchange gain, net   339   328   2,900   17     Gain on sales of fixed assets   3   17   153   24     Other   168   55   483   28     Total other income   938   858   7,583   1,36      Other expenses   78   74   658   14     Loss on disposal of fixed assets   157   97   857   27     Loss on devaluation of investment securities   — — — —     Bad debt expenses   0   0   4   —     Provision for directors' and officers'   retirement benefits   279   — — —   27     Special retirement benefits   279   — — —   27     Amortization of the effect of the adoption of the new standard for retirement benefits   236   — — —   47     Other   127   152   1,343   37     Total other expenses   881   323   2,862   1,48    Income before income taxes   2,647   2,884   25,479   4,02    Income taxes   Current   1,065   1,050   9,275   1,37     Deferred   (201)   (5)   (43)   (43     Net income   ¥ 1,783   ¥ 1,839   \$ 16,247   ¥ 3,08    Per share data   Ven   Ve | Operating income                                  | 2,590           | 2,349    | 20,758                    | 4,134                       |
| Rent income   | Other income                                      |                 |          |                           |                             |
| Foreign exchange gain, net   339   328   2,900   173   153   243   244   25,479   4,02   1645   1,050   9,275   1,37  | Interest and dividend income                      | 82              | 65       | 577                       | 154                         |
| Gain on sales of fixed assets         3         17         153         4           Other         168         55         483         25           Total other income         938         858         7,583         1,36           Other expenses           Interest expenses         78         74         658         14           Loss on disposal of fixed assets         157         97         857         27           Loss on devaluation of investment securities         —         —         —         —           Bad debt expenses         0         0         4         —         —         —           Bad debt expenses         0         0         0         4         —  | Rent income                                       | 346             | 393      | 3,470                     | 734                         |
| Other         168         55         483         25           Total other income         938         858         7,583         1,36           Other expenses           Interest expenses         78         74         658         14           Loss on disposal of fixed assets         157         97         857         27           Loss on devaluation of investment securities         —         —         —         —           Bad debt expenses         0         0         4         —   | Foreign exchange gain, net                        | 339             | 328      | 2,900                     | 179                         |
| Other expenses         78         74         658         12           Loss on disposal of fixed assets         157         97         857         27           Loss on devaluation of investment securities         —         —         —         —           Bad debt expenses         0         0         4         —         —         27           Bad debt expenses         0         0         0         4         —  | Gain on sales of fixed assets                     | 3               | 17       | 153                       | 46                          |
| Other expenses         78         74         658         14           Loss on disposal of fixed assets         157         97         857         27           Loss on devaluation of investment securities         —         —         —           Bad debt expenses         0         0         4         —           Provision for directors' and officers'         279         —         —         27           retirement benefits         4         —         —         —         —           Special retirement benefits         236         —         —         —         47           Other         127         152         1,343         31           Total other expenses         881         323         2,862         1,46           Income before income taxes         2,647         2,884         25,479         4,02           Income taxes         (201)         (5)         (43)         (43)           Net income         ¥ 1,783         ¥ 1,839         \$ 16,247         ¥ 3,08           Per share data         —         —         —         —         —         —         —         —         —         —         —         —         —         —         <  | Other   | 168             | 55       | 483                       | 255                         |
| Interest expenses   | Total other income                                | 938             | 858      | 7,583                     | 1,368                       |
| Interest expenses   |   |                 |          |                           |                             |
| Loss on disposal of fixed assets         157         97         857         27           Loss on devaluation of investment securities         —         —         —         —           Bad debt expenses         0         0         4         —           Provision for directors' and officers'         279         —         —         27           Special retirement benefits         4         —         —         —         —           Amortization of the effect of the adoption of the new standard for retirement benefits         236         —         —         —         47           Other         127         152         1,343         31           Total other expenses         881         323         2,862         1,48           Income before income taxes         2,647         2,884         25,479         4,02           Income taxes         (201)         (5)         (43)         (43)           Net income         ¥ 1,783         ¥ 1,839         \$ 16,247         ¥ 3,08           Per share data         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         — <td>Other expenses</td> <td></td> <td></td> <td></td> <td></td>   | Other expenses                                    |                 |          |                           |                             |
| Loss on devaluation of investment securities       —       —       —       —         Bad debt expenses       0       0       4       —         Provision for directors' and officers'       279       —       —       27         Special retirement benefits       4       —       —       —       —         Amortization of the effect of the adoption of the new standard for retirement benefits       236       —       —       —       47         Other       127       152       1,343       31         Total other expenses       881       323       2,862       1,48         Income before income taxes       2,647       2,884       25,479       4,02         Income taxes       2       1,065       1,050       9,275       1,37         Deferred       (201)       (5)       (43)       (43)         Net income       ¥ 1,783       ¥ 1,839       \$ 16,247       ¥ 3,08         Per share data       —  | Interest expenses                                 | 78              | 74       | 658                       | 141                         |
| Bad debt expenses       0       0       4          Provision for directors' and officers'       279         27         Special retirement benefits       4  | Loss on disposal of fixed assets                  | 157             | 97       | 857                       | 276                         |
| Provision for directors' and officers' retirement benefits         279         —         —         27           Special retirement benefits         4         —         —         —         —           Amortization of the effect of the adoption of the new standard for retirement benefits         236         —         —         —         47           Other         127         152         1,343         31           Total other expenses         881         323         2,862         1,48           Income before income taxes         2,647         2,884         25,479         4,02           Income taxes         Current         1,065         1,050         9,275         1,37           Deferred         (201)         (5)         (43)         (43)           Net income         ¥ 1,783         ¥ 1,839         \$ 16,247         ¥ 3,08           Per share data         —   | Loss on devaluation of investment securities      | _               | _        | _                         | 2                           |
| retirement benefits 279 — — 27 Special retirement benefits 4 — — — 27 Amortization of the effect of the adoption of the new standard for retirement benefits 236 — — 47 Other 127 152 1,343 31 Total other expenses 881 323 2,862 1,48  Income before income taxes 2,647 2,884 25,479 4,02 Income taxes Current 1,065 1,050 9,275 1,37 Deferred (201) (5) (43) (43) Net income  | Bad debt expenses                                 | 0               | 0        | 4                         | _                           |
| Special retirement benefits       4       —   | Provision for directors' and officers'            |                 |          |                           |                             |
| Amortization of the effect of the adoption of the new standard for retirement benefits 236 — — 47 Other 127 152 1,343 31 Total other expenses 881 323 2,862 1,48  Income before income taxes 2,647 2,884 25,479 4,02  Income taxes  Current 1,065 1,050 9,275 1,37 Deferred (201) (5) (43) (43)  Net income   | retirement benefits                               | 279             | _        | _                         | 279                         |
| new standard for retirement benefits       236       —       —       47         Other       127       152       1,343       31         Total other expenses       881       323       2,862       1,48         Income before income taxes       2,647       2,884       25,479       4,02         Income taxes       2       1,065       1,050       9,275       1,37         Deferred       (201)       (5)       (43)       (43)         Net income       ¥ 1,783       ¥ 1,839       \$ 16,247       ¥ 3,08         Per share data       Yen   | Special retirement benefits                       | 4               | _        | _                         | _                           |
| Other         127         152         1,343         31           Total other expenses         881         323         2,862         1,48           Income before income taxes         2,647         2,884         25,479         4,02           Income taxes         Current         1,065         1,050         9,275         1,37           Deferred         (201)         (5)         (43)         (43)           Net income         ¥ 1,783         ¥ 1,839         \$ 16,247         ¥ 3,08           Per share data         Yen   | Amortization of the effect of the adoption of the |                 |          |                           |                             |
| Total other expenses         881         323         2,862         1,48           Income before income taxes         2,647         2,884         25,479         4,02           Income taxes         Current         1,065         1,050         9,275         1,37           Deferred         (201)         (5)         (43)         (43)           Net income         ¥ 1,783         ¥ 1,839         \$ 16,247         ¥ 3,08           Per share data         Yen  | new standard for retirement benefits              | 236             | _        | _                         | 472                         |
| Income before income taxes   2,647   2,884   25,479   4,027   | Other   | 127             | 152      | 1,343                     | 311                         |
| Income taxes   Current   1,065   1,050   9,275   1,37     Deferred   (201)   (5)   (43)   (43)     Net income   ¥ 1,783   ¥ 1,839   \$ 16,247   ¥ 3,08     Per share data   Yen   U.S. dollars   Yen  | Total other expenses                              | 881             | 323      | 2,862                     | 1,481                       |
| Income taxes   Current   1,065   1,050   9,275   1,37     Deferred   (201)   (5)   (43)   (43)     Net income   ¥ 1,783   ¥ 1,839   \$ 16,247   ¥ 3,08     Per share data   Yen   U.S. dollars   Yen  |   |                 |          |                           |                             |
| Current       1,065       1,050       9,275       1,37         Deferred       (201)       (5)       (43)       (43)         Net income       ¥ 1,783       ¥ 1,839       \$ 16,247       ¥ 3,08         Yen         Per share data  | Income before income taxes                        | 2,647           | 2,884    | 25,479                    | 4,021                       |
| Deferred         (201)         (5)         (43)         (43)           Net income         ¥ 1,783         ¥ 1,839         \$ 16,247         ¥ 3,08           Yen         U.S. dollars         Yen   | Income taxes                                      |                 |          |                           |                             |
| Net income         ¥ 1,783         ¥ 1,839         \$ 16,247         ¥ 3,08           Yen         U.S. dollars         Yen  | Current   | 1,065           | 1,050    | 9,275                     | 1,371                       |
| Yen U.S. dollars Yen Per share data   | Deferred  | (201)           | (5)      | (43)                      | (431)                       |
| Per share data  | Net income  | ¥ 1,783         | ¥ 1,839  | \$ 16,247                 | ¥ 3,081                     |
| Per share data  |   |                 |          |                           |                             |
|   |   | Ye              | en       | U.S. dollars              | Yen                         |
| Not income  | Per share data                                    |                 |          |                           |                             |
| INGL INCOME   | Net income  |                 |          |                           |                             |
| Basic ¥ 22.83 <b>¥ 24.25 \$ 0.21</b> ¥ 39.1   | Basic   | ¥ 22.83         | ¥ 24.25  | \$ 0.21                   | ¥ 39.11                     |
| Diluted 22.71 <b>24.17 0.21</b> 38.9  | Diluted   | 22.71           | 24.17    | 0.21                      | 38.94                       |

Note: The U.S. dollar amounts represent translations of Japanese yen, for convenience only, at the rate of ¥113.19 = U.S.\$1.00.

# **Consolidated Statements of Cash Flows**

## SMK Corporation and Consolidated Subsidiaries

Six months ended September 30

|  | Millions of yen |                 | Thousands of U.S. dollars | Millions of yen             |
|--|-----------------|-----------------|---------------------------|-----------------------------|
|  | 2004            | 2005            | 2005                      | Year ended March 31<br>2005 |
| Cash flows from operating activities   |                 |                 |                           |                             |
| Income before income taxes   | ¥ 2,647         | ¥ 2,884         | \$ 25,479                 | ¥ 4,021                     |
| Depreciation and amortization  | 1,405           | 1,482           | 13,093                    | 3,239                       |
| Increase (decrease) in accrued employees' retirement benefit   | s 206           | (166)           | (1,465)                   | 240                         |
| Increase in accrued directors' and officers' retirement benefit                                      | s 296           | 24              | 217                       | 312                         |
| Interest and dividend income   | (82)            | (65)            | (577)                     | (154)                       |
| Interest expenses  | 78              | 74              | 658                       | 141                         |
| Foreign exchange gain, net   | (9)             | (0)             | (1)                       | (10)                        |
| Special retirement benefits  | 4               | <del>(</del> 0) | <del>(1)</del>            | (10)                        |
| Loss on disposal of fixed assets   | 157             | 97              | 857                       | 276                         |
| Increase in notes and accounts receivable, trade   | (70)            | (131)           | (1,161)                   | (1,411)                     |
| Increase in inventories  | (1,061)         |                 | (1,101)                   |                             |
|  |                 | (206)           |                           | (7)                         |
| Decrease in notes and accounts payable, trade  | (424)           | (41)            | (365)                     | (597)                       |
| Other, net   | 359             | (105)           | (921)                     | 126                         |
| Subtotal   | 3,506           | 3,847           | 33,993                    | 6,176                       |
| Interest and dividend received   | 76              | 75<br>(74)      | 663                       | 147                         |
| Interest paid  | (81)            | (74)            | (653)                     | (144)                       |
| Payments of directors' and officers' retirement benefits   |                 | _               | _                         | (15)                        |
| Payments of special retirement benefits  | (4)             |                 | _                         | <del>-</del>                |
| Income taxes paid  | (876)           | (887)           | (7,840)                   | (1,610)                     |
| Net cash provided by operating activities  | 2,609           | 2,961           | 26,163                    | 4,554                       |
|  |                 |                 |                           |                             |
| Cash flows from investing activities   |                 |                 |                           |                             |
| Payments for time deposits   | (151)           | (176)           | (1,553)                   | (255)                       |
| Proceeds from time deposits  | 277             | 77              | 680                       | 454                         |
| Purchases of fixed assets  | (1,776)         | (1,862)         | (16,452)                  | (3,812)                     |
| Proceeds from sale of fixed assets   | 81              | 110             | 970                       | 225                         |
| Purchases of intangible fixed assets   | (2)             | (5)             | (42)                      | (14)                        |
| Purchases of investment securities   | (1)             | (5)             | (47)                      | (32)                        |
| Proceeds from sale of investment securities  |                 | 3               | 28                        | 11                          |
| Purchases of subsidiaries' stock   | (1)             | (67)            | (594)                     | (1)                         |
| Payment for loans receivable   | (509)           | (80)            | (709)                     | (862)                       |
| Collection of loans receivable   | 218             | 4               | 37                        | 126                         |
| Other, net   | 27              | 4               | 40                        | 27                          |
| Net cash used in investing activities  | (1,837)         | (1,997)         | (17,642)                  | (4,133)                     |
|  |                 |                 |                           |                             |
| Cash flows from financing activities   | , .             |                 |                           |                             |
| Increase (decrease) in short-term loans payable  | (207)           | (50)            | (442)                     | 212                         |
| Proceeds from long-term debt   | . —             | _               | _                         | 1,253                       |
| Payments of long-term debt   | (382)           | (320)           | (2,830)                   | (779)                       |
| Purchases of treasury stock  | (173)           | (36)            | (322)                     | (1,478)                     |
| Proceeds from sale of treasury stock   | 124             | 91              | 809                       | 209                         |
| Dividends paid   | (467)           | (752)           | (6,647)                   | (469)                       |
| Other, net   | _               | 6               | 53                        | _                           |
| Net cash used in financing activities  | (1,105)         | (1,061)         | (9,379)                   | (1,052)                     |
| Effect of evolution and about a section of each and each and each                                    |                 | 0.5             | 000                       | _                           |
| Effect of exchange rate changes on cash and cash equivalents   |                 | 35              | 309                       | (600)                       |
| Decrease in cash and cash equivalents  | (223)           | (62)            | (549)                     | (628)                       |
| Cash and cash equivalents at beginning of year   | 7,792           | 7,314           | 64,621                    | 7,792                       |
| Increase in cash and cash equivalents arising from   |                 |                 |                           | . = 0                       |
| inclusion of a subsidiary in consolidation   | 150             | _               | _                         | 150                         |
| Decrease in cash and cash equivalents due to   |                 |                 |                           |                             |
|  |                 |                 | , ,                       |                             |
| exclusion of a subsidiary from consolidation  Cash and cash equivalents at end of six months and yea |                 | (9)<br>¥ 7,243  | (82)<br>\$ 63,990         | —<br>¥ 7,314                |

Note: The U.S. dollar amounts represent translations of Japanese yen, for convenience only, at the rate of ¥113.19 = U.S.\$1.00.

11 12

# **Board of Directors and Corporate Auditors**

(As of November 1, 2005)

# **DIRECTORS**



Kenji Kobayashi
Director, Senior Executive Vice President
Sales Division

Tadashi Yamoto
Director, Senior Executive Vice President
Functional Components Division
Research and Development

Yuji Tanahashi Director

# **AUDITORS**



Auditor
Jun Sugimoto



Auditor Shigenobu Oyashiki



Auditor **Yoshio Tada** 



Auditor **Takeshi Nakamura** 

# CORPORATE EXECUTIVE OFFICERS



Tetsuo Murase
Senior Executive Vice President



Hajime Yamada Executive Vice President Chief Financial Officer



Yasumitsu Ikeda Executive Vice President Corporate Planning



Makoto Irisawa
Executive Vice President
Human Resources
and General Affairs



Mitsuru Ito
Vice President
Chief Information Officer
(Computer and Network)



Toru Kaneyoshi
Vice President
Touch Panel Division
and Quality Assurance



Yu Hosoya Vice President Production Management



Hirozumi Kawabata Vice President Business Affairs



Hideo Matsumoto Vice President Sales Division, China



Yoshiyuki Kaku Vice President Connection System Division

# **Corporate Data**

(As of September 30, 2005)

Established:

Name: SMK Corporation

Primary business: Manufacture and sale of various

January 15, 1929

electronic machinery and parts used in power, communications and electronic equipment, other industrial machinery, information equipment,

**Capital:** 7,996,828,021 yen

Stock exchange listing: Tokyo Stock Exchange

Transfer agent: Mitsubishi UFJ Trust and Banking

Corporation

**Independent auditors:** Shin Nihon & Co. Tokyo, Japan

Employees (SMK-Group): 10,995

**Head office:** 5-5, Togoshi 6-chome, Shinagawa-ku,

Tokyo 142-8511, Japan TEL 81-3-3785-1111 FAX 81-3-3785-1878

Subsidiaries & Affiliates:

Overseas:

**Domestic:** Subsidiaries - 10 companies

Affiliates - 3 companies Subsidiaries - 20 companies

Website: http://www.smk.co.jp/

### **Shares and Shareholders**

Authorized shares: 195,961,274
Issued shares: 79,000,000
Number of shareholders: 11,958

| Major Shareholders (top ten)                      | Shares Owned (1,000 shares) | Percentage of Shares (%) |
|---|-----------------------------|--------------------------|
| Japan Trustee Services Bank, Ltd.                 | 7,329                       | 9.28                     |
| Nippon Life Insurance Company                     | 4,001                       | 5.06                     |
| Mizuho Corporate Bank, Ltd.                       | 3,815                       | 4.83                     |
| The Master Trust Bank of Japan, Ltd.              | 3,073                       | 3.89                     |
| The Mitsubishi Trust and Banking Corporation      | 2,512                       | 3.18                     |
| Terutaka Ikeda                                    | 1,970                       | 2.49                     |
| Dai Nippon Printing Co., Ltd.                     | 1,795                       | 2.27                     |
| The Bank of Tokyo-Mitsubishi, Ltd.                | 1,760                       | 2.23                     |
| SMK Cooperating Company Share Holding Association | 1,726                       | 2.19                     |
| Trust & Custody Services Bank, Ltd.               | 1,669                       | 2.11                     |

Note: 1. The Company owns 2,920 thousand shares of treasury stock which are excluded from the above list.

2. Of the above shares owned by major shareholders, the following number of shares are held in trust operations:

1.669 thousand

Japan Trustee Service Bank, Ltd.: 7,329 thousand shares
The Master Trust Bank of Japan, Ltd.: 3,073 thousand
The Mitsubishi Trust and Banking Corporation: 575 thousand

Trust & Custody Services Bank, Ltd.:

13