# Business Report for FY2008 

-From Apr. to / une 2008-

## SMK Corporation

July, 2008

# FY2008 Outline of 1Q Financial Statement 

Director and Executive Vice President Hajime Yamada

## <Consolidated>1Q Financial Result

## AC-2/8



## AC-3/8

## <Consolidated>Analysis of sales expenses

(Unit: Million yen)



Ordinary I ncome
$2,366 \quad 2,141$

## <Consolidated>Financial Highlights (Quarterly)

1. FY2008 Prospect
(Unit: Million yen)

|  | 1st Half Term <br>  <br>  <br>  <br>  <br> (Apr.08-June 08) <br> (Result) |  |  | 2Q <br> (July 08-Sept.08) <br> (Prospect) | Total <br> (Apr.08-Sept.08) <br> (Prospect) |
| :--- | ---: | ---: | ---: | ---: | ---: |

2. FY2007 Result
(Unit: Million yen)

<Consolidated>1Q Financial Result (Compared to FY2007 4Q)

$\square$ Net Sales $\square$ Operating I ncome $\square$ Ordinary I ncome $\square$ Net I ncome.

## <Consolidated>Analysis of sales expenses (Compared to FY2007 4Q)

AC-7/8
(Unit: Million yen)
Analysis of factors for increase/ decrease of consolidated operating income
[FY2007 4Q vs. FY2008 1Q]

Net Total
+761 million yen



# FY2008 1Q Result and Prospect 

President and COO Tetsuya Nakamura

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## Trends in Net Sales and Income by Half term (FY2007~FY2008/ 1H)

Net Sales: Million yen
I ncome: Million yen


[^0]Trends in Net Sales and Income by Fiscal Term (FY2007~FY2008)

Net Sales: Million yen


FY2007 Result
FY2008 Plan


## Division(FY2007, FY2008 Prospect for Fiscal term)



## Trends of Order by Market (Quarterly)

Unit: Million yen
12000
10000
8000
6000
4000
2000
0
(FY2007: Exchange Rate for Settlement, FY2008: Planned Exchange Rate)


| $\bigcirc$ Audio\&Visual | --Car Electronics |
| :---: | :---: |
| -- Telecom | $\rightarrow$ Computer |
| - Amusement | -- Others |





Unit: Million yen


FY2006
$\square$ TP (Touch panels) Increase
I ncreased sales amounts for optical touch panels for ATMs in overseas markets
$\square$ Decrease
Decreased sales amounts of cradles for digital cameras (* cradles are less frequently included in digital camera sets)

(Connectors) Increase I ncreased sales amounts for memory card connectors and battery connectors for digital cameras

I ncreased sales amounts for coaxial connectors for PC cards

Our overall ranking in the list of prominent companies quoted in Nikkei PRISM has risen.


## Topics-2 Holding of TEXPO2008

## Date: J une 4th, 2008 (Wed) ~6 th(Fri) 3 days Location: Le Meridien Pacific Tokyo (Manyo)

Theme:
Vision to Creation, It's Our Challenge!
Number of Exhibits: About 400 Items
Seminar were held over 3 days.


## Notice

All information in this material concerning the forecast of business achievements, projections of general business conditions and our business strategies is dependent on our conclusion made to a normally foreseeable extent applying information reasonably accessible to us at the time of preparation of this material. However, the reality is that it contains risks and uncertainties which may cause result to materially differ from business projections, stated or implied, due to situations which are unforeseeable under normal conditions, or of results which are beyond a reasonably foreseeable outcome at that time.

Despite our active efforts to disclose information which is considered to be important to investors of our company, total dependence on the business projections in this material, stated or implied, must be refrained from when decisions of any kind are made regarding our company.
*The materials for this presentation to our investors is available on the IR Information Section of our Web site, http://www.smk.co.jp/.


[^0]:    $\square$ Net Sales $\quad$ Operating Income $\quad$ Ordinary Income $\quad$ Net Income

