

# **Business Report for FY2009** From Apr. to June 2009

# SMK Corporation July, 2009





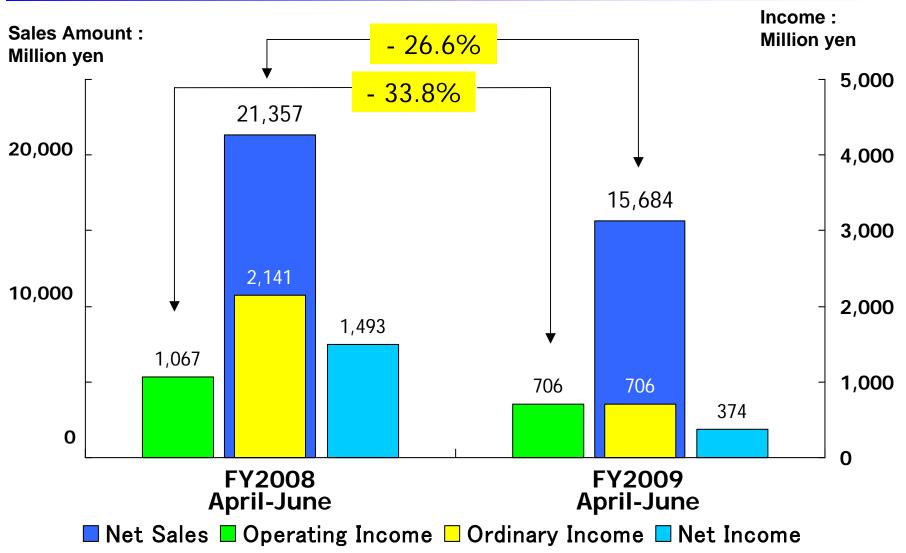
## FY2009 Outline of 1Q Financial Statement

#### Director and Executive Vice President Hajime Yamada





#### <Consolidated>1Q Financial Result







#### <Consolidated>Financial Highlights (Quarterly)

	1st Half Term			2nd Half Term	Fiscal Term	
	1Q	2Q	Total	Total		
	(Apr.09-June.09)	(Jul.09-Sep.09)	(Apr.09-Sep.09)	(Oct.09-Mar.10)	(Apr.09-Mar.10)	
	(Result)	(Prospect)	(Prospect)	(Prospect)	(Prospect)	
<ol> <li>Net Sales</li> </ol>	15,684	16,316	32,000	38,000	70,000	
Compared to						
last fiscal term(%)	73.4	70.2	71.7	135.0	96.2	
2 Operating Income	706	694	1,400	100	1,500	
Compared to last fiscal term(%)	66.2	74.7	70.1	_	628.5	
3 Ordinary Income	706	894	1,600	600	2,200	
Compared to last fiscal term(%)	33.0	87.3	50.5	_	213.7	
4 Net Income	374	676		450	1,500	
Compared to last fiscal term(%)	30.3	276.0	61.4	_	-	

#### 2. FY2008 Result

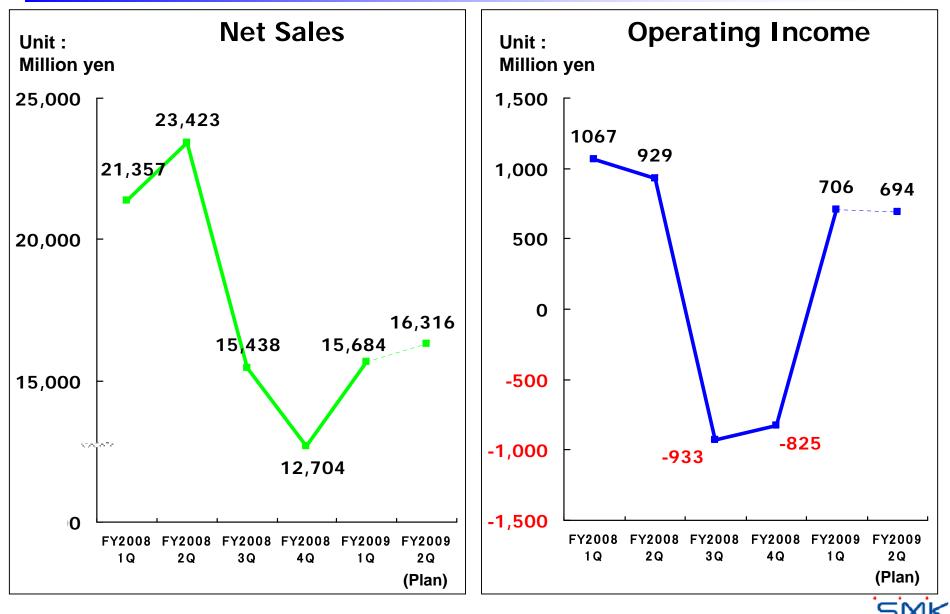
(Unit : Million Yen)

	1st Half Term			2nd Half Term			<b>Fiscal Term</b>
	1 Q	2Q	Total	3Q	4Q	Total	
	(Apr.08-June 08)	(July.08-Sept.08)	(Apr.08-Sep.08)	(Oct.08-Dec.08)	(Jan.09-Mar.09)	(Oct.08-Mar.09)	(Apr.08-Mar.09)
(1) Net Sales	21,357	23,243	44,600	15,438	12,704	28,142	72,742
Compared to last fiscal term(%)	104.6						
2 Operating Income	1,067	929	1,996	-933	-825	-1758	238
Compared to last fiscal term(%)	62.1	44.5	52.4	-	_	_	4
3 Ordinary Income	2,141	1,024	3,165	-1464	-672	-2136	1029
Compared to last fiscal term(%)	90.5	66.6	81.1	-	_	_	24
(4) Net Income	1,493	217	1,710	-2037	-1293	-3330	-1620
Compared to last fiscal term(%)	93.4				_	-	_



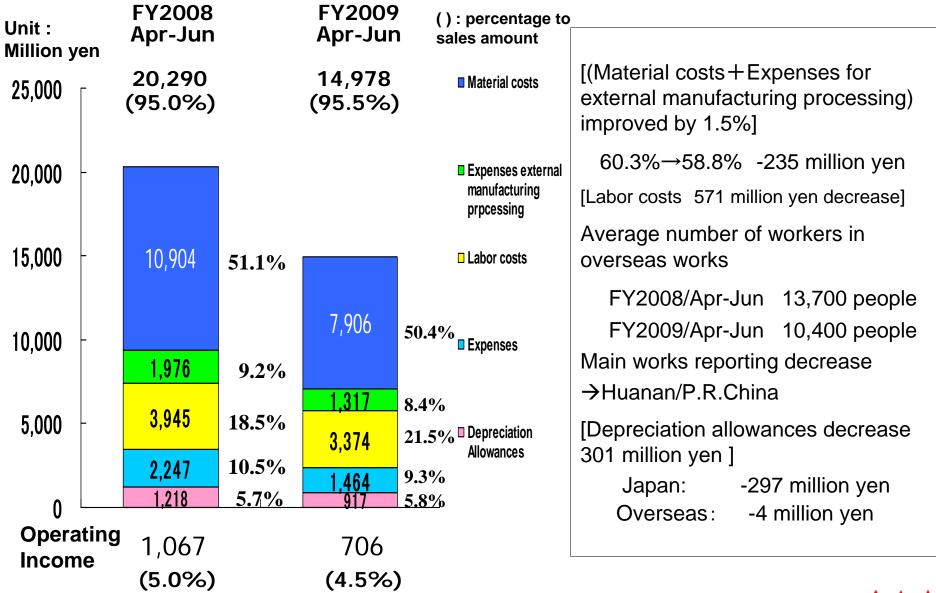


#### <Consolidated>Trends in performance Net Sales,Operating Income (Quarterly)





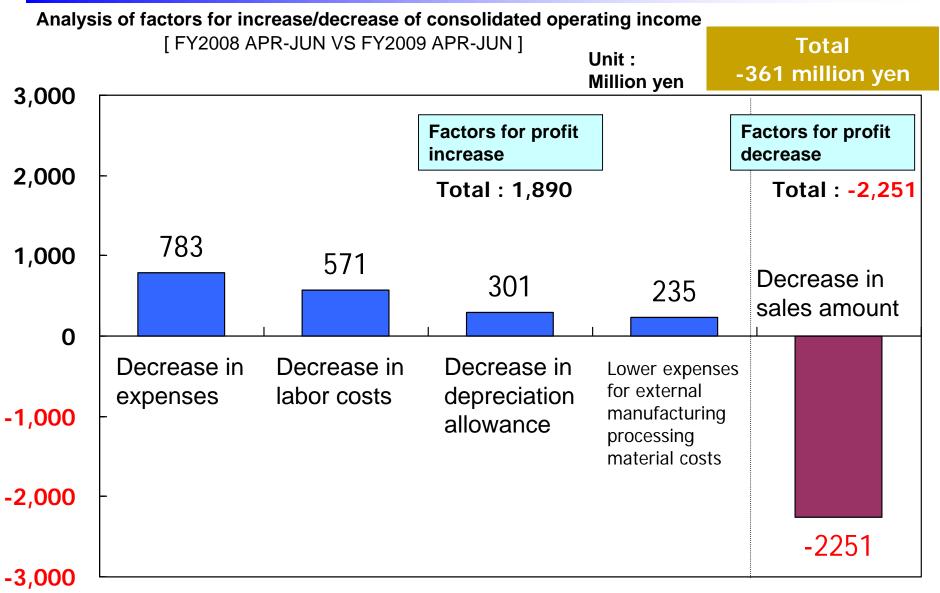
#### <Consolidated> Sales Expenses







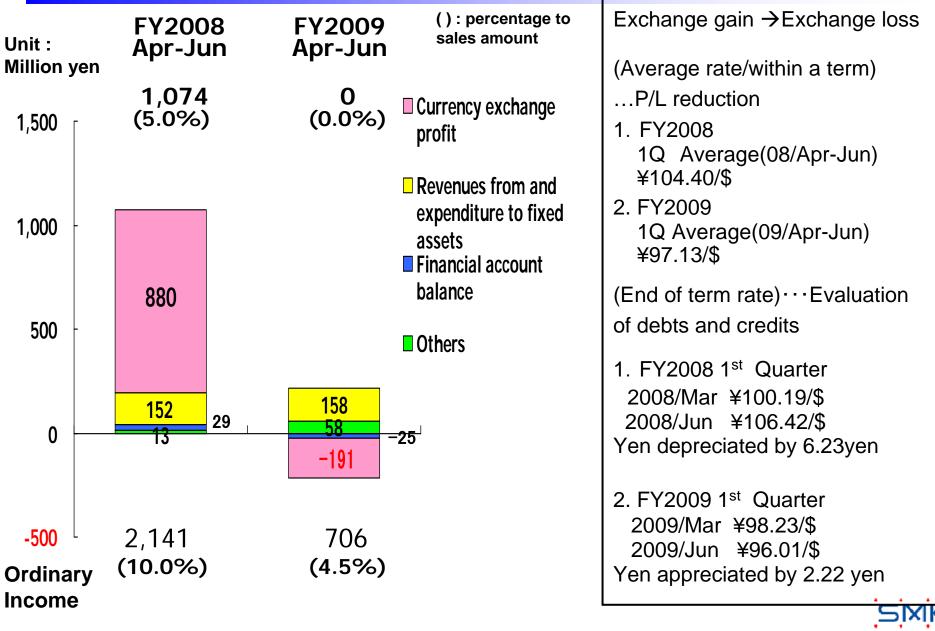
#### <Consolidated> Analysis of sales expenses



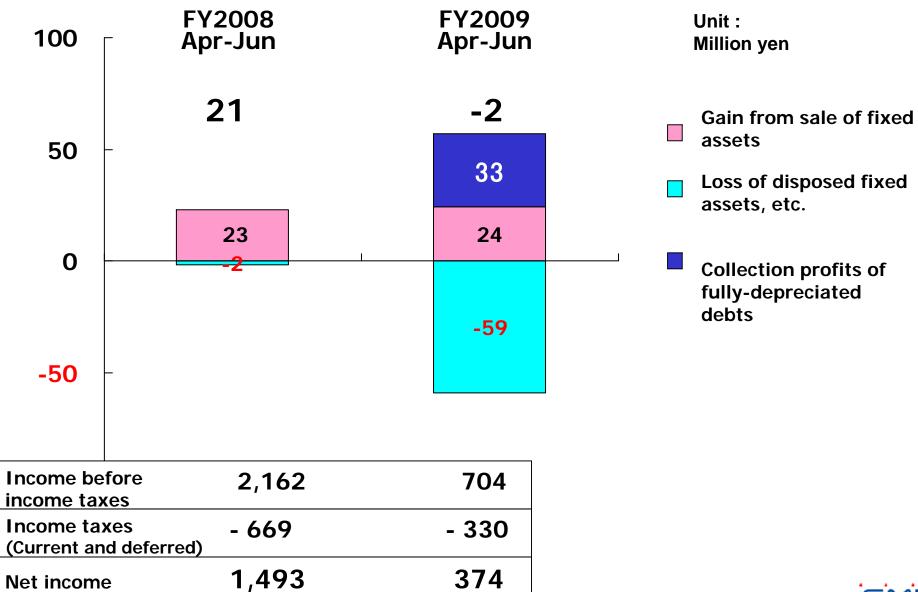




#### <Consolidated> Non-operating profit and loss











## <Consolidated> Cash Flow Position

Unit : Million yen

	FY2008 Apr-Jun	FY2009 Apr-Jun
Operating Cash Flow	1,198	2,343
Working capital	-2,675	74
Income before income taxes	2,162	704
Depreciation	1,196	946
Others	515	619
Investing Cash Flow	-1,268	-535
Free Cash Flow	-70	1,808
Financing Cash Flow	133	-640
Increase (decrease) in interest-bearing dept	961	-458
Purchases of treasury stock	-365	-1
Dividends paid	-463	-181
Initial balance	7,073	9,072
Final balance	7,482	10,216





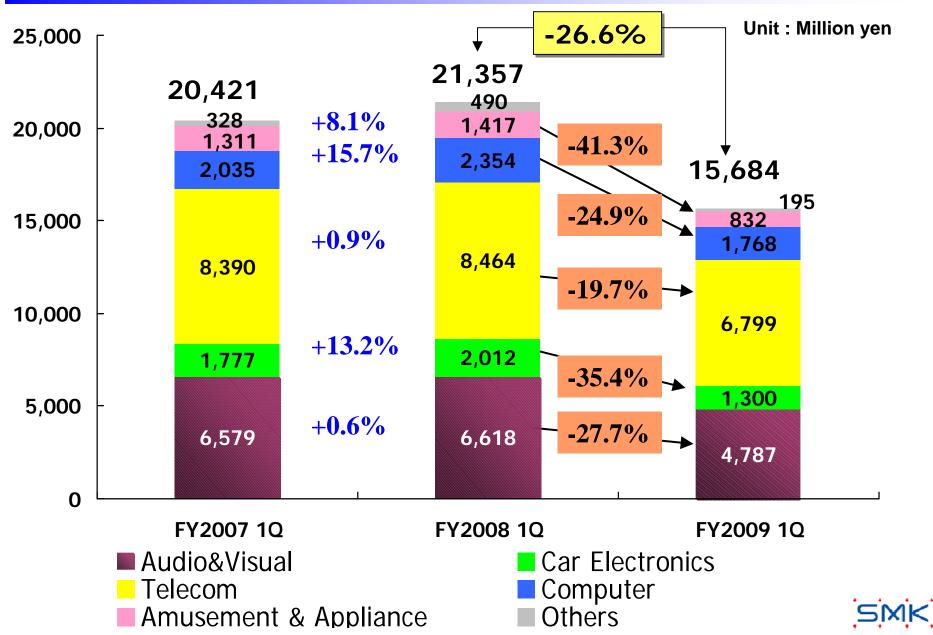
## FY2009 1Q Result and Prospect

### President and COO Tetsuya Nakamura





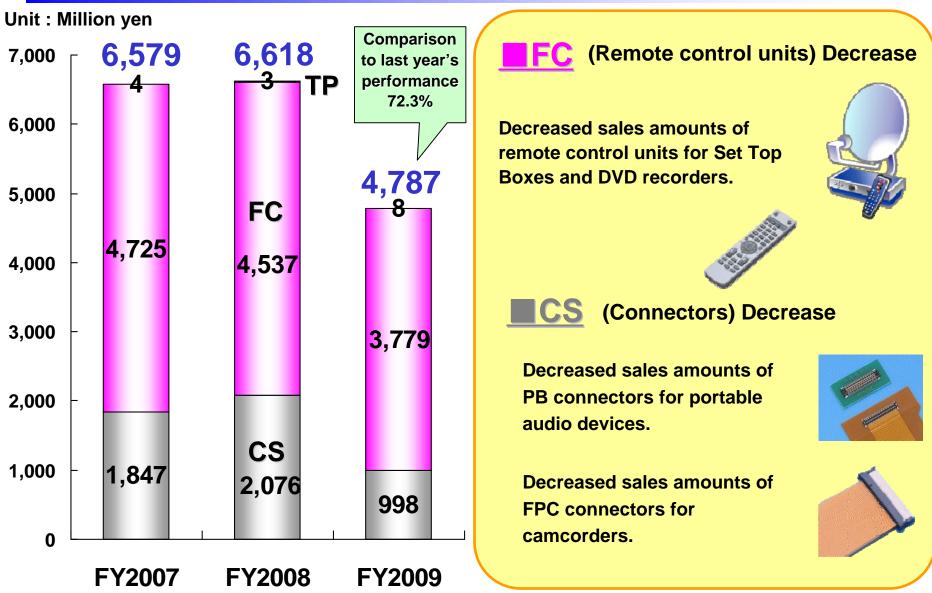
#### <Consolidated> 1Q Net Sales by Market (FY2007-FY2009)



SMK



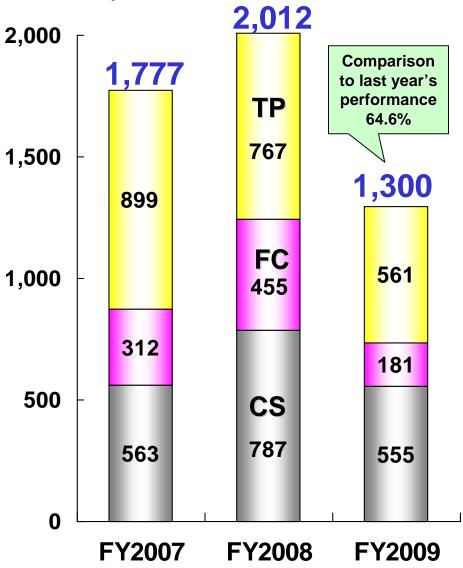
#### <Trends of major market> Audio/Visual 1Qsales





#### <Trends of major market> Car electronics 1Qsales

Unit : Million yen





#### **CS** (Connectors) Decrease

Increased sales amounts of ETC coaxial connectors. Decreased sales amounts for car navigation system's coaxial connectors and for Car Audio's Jack.



#### Decrease

Decreased sales amounts of remote control units for car navigation systems and rear entertainment (for factoryinstallation and retrofitting).



#### **P** (Touch Panels) Decrease

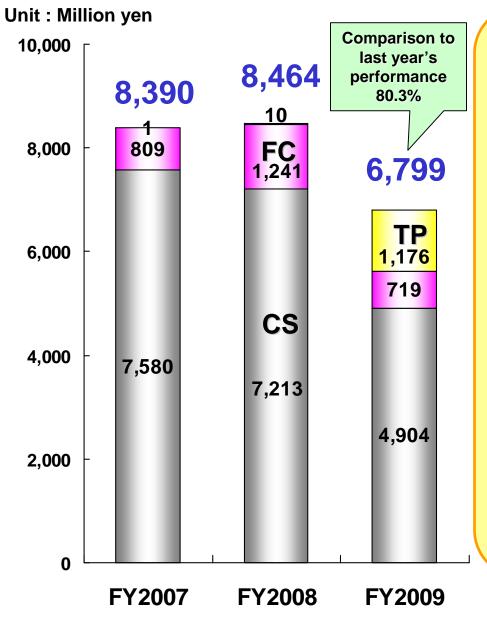
**Decreased sales amounts** for touch panels for factoryinstallation car navigation systems.







#### <Trends of major market> Mobile Phones 1Qsales



#### **CS** (Connectors) Decrease

In overseas mobile phone market, decrease in demand of **BtoB connectors and camera** connectors.



Due to optional products →Decrease in demand of mobile phone accessories and cell phone holder



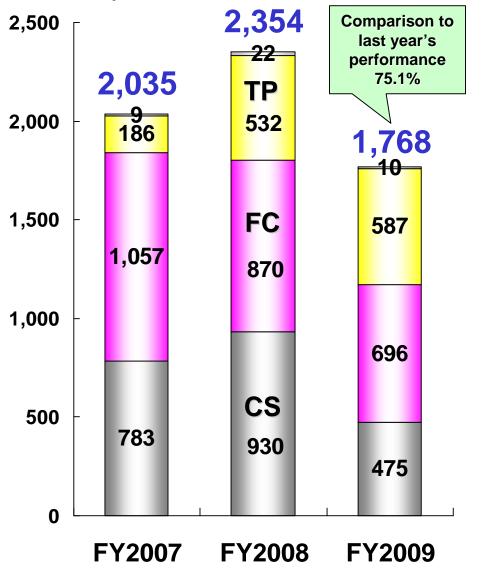
Increased sales amounts for capacitance touch panels for domestic mobile phones.

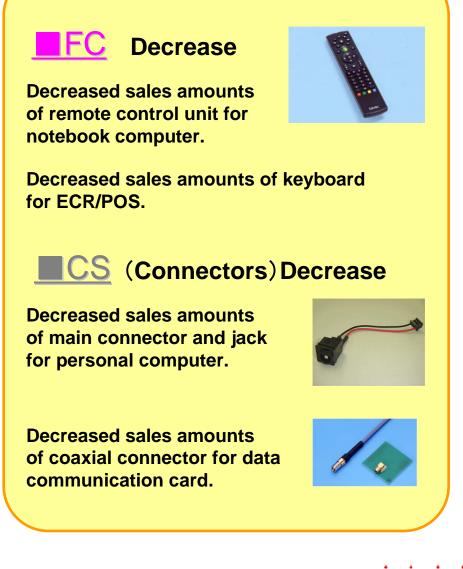




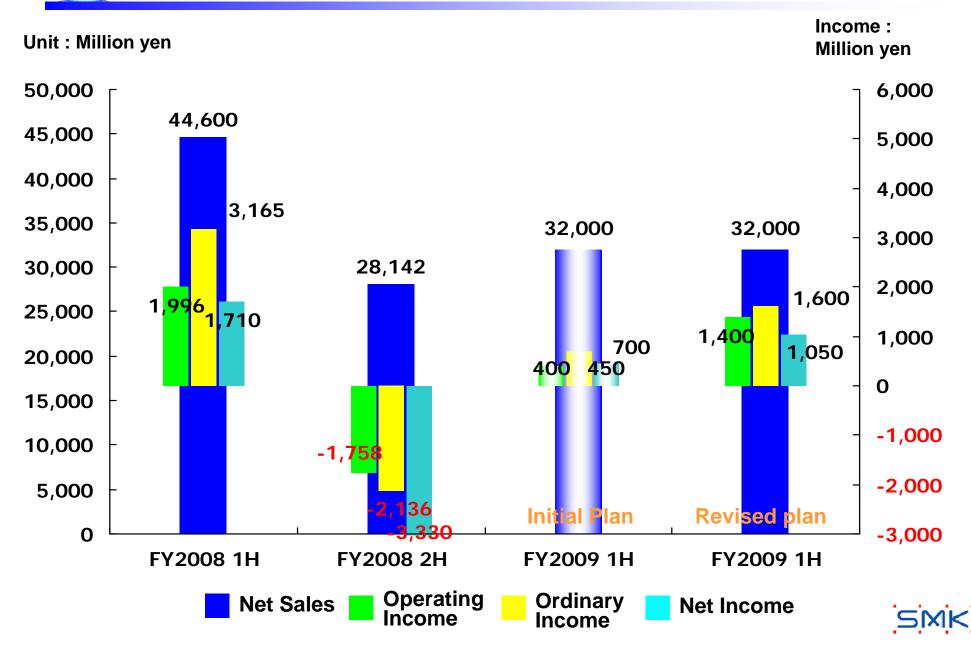
#### <Trends of major market> Personal Computer 1Qsales

Unit : Million yen



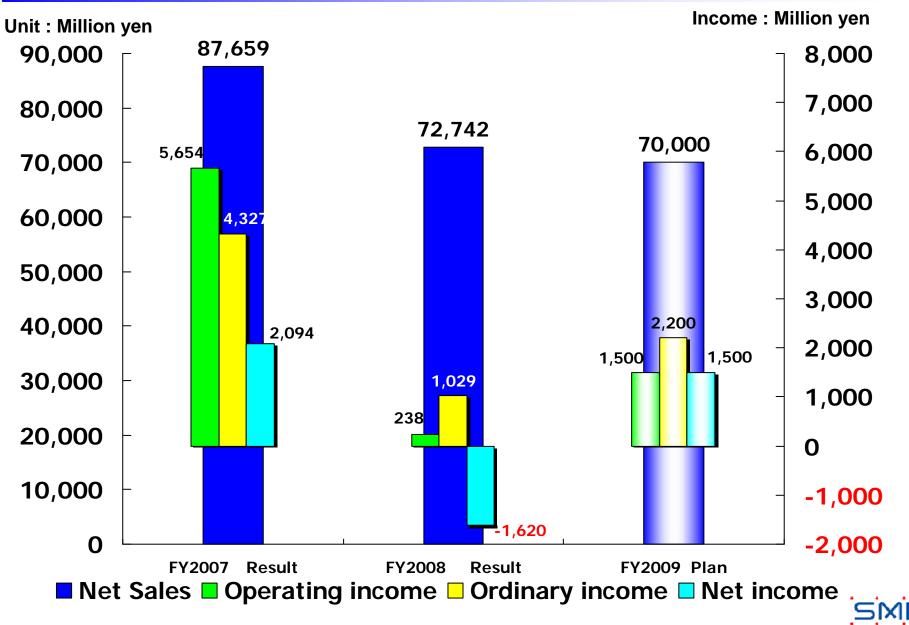








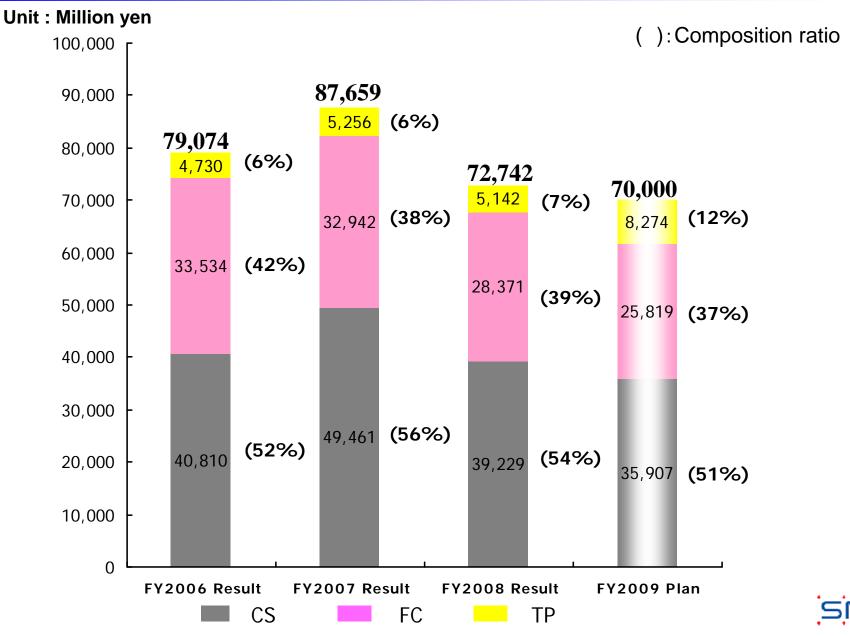
#### Full Fiscal Term Performance (FY2007-FY2009)





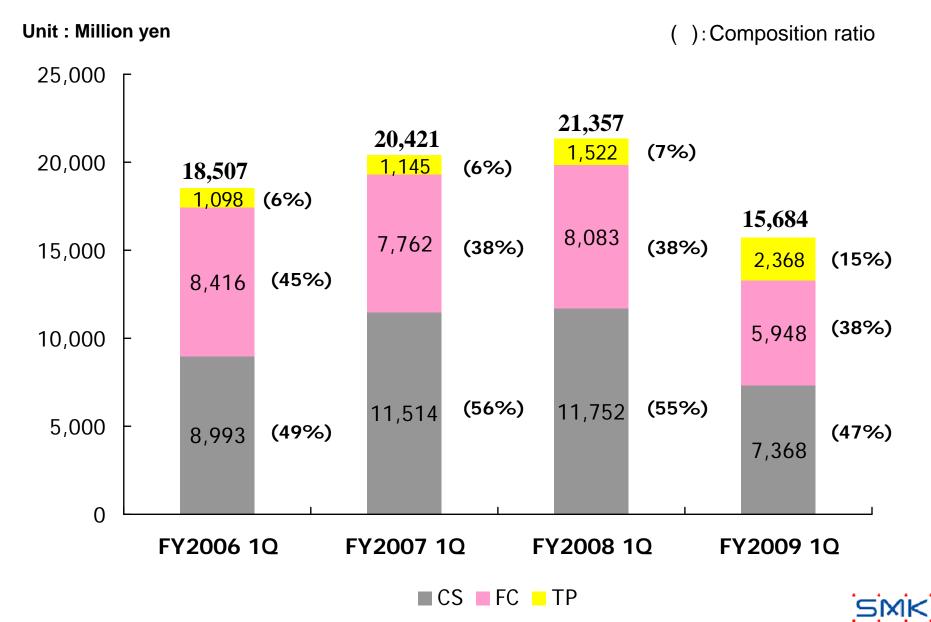
#### Reference: <Consolidated>Net Sales by Product Division

#### (FY2006-FY2009 forecast of fiscal term)





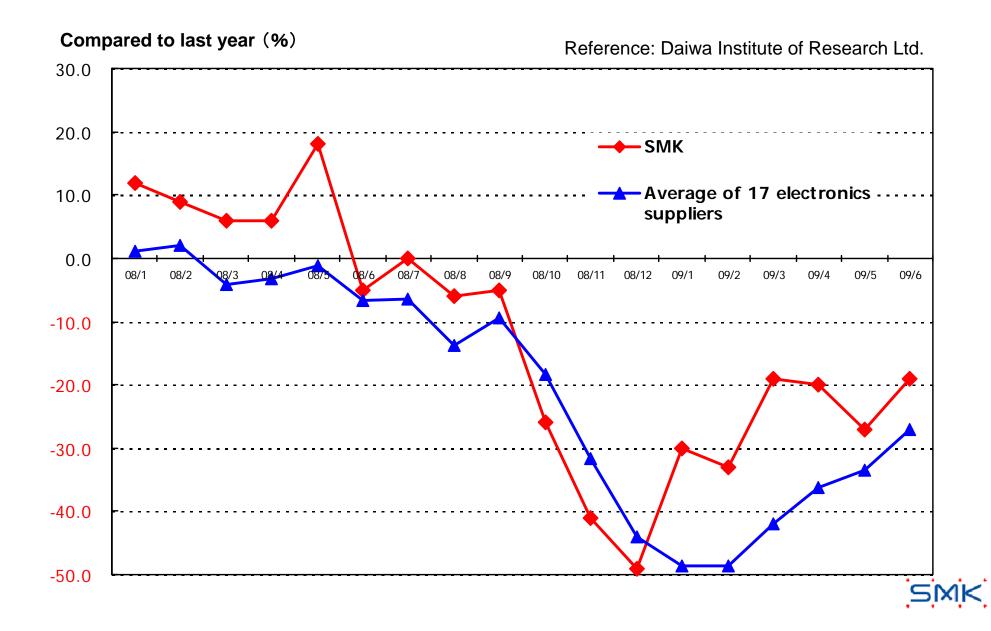
#### Reference: <Consolidated> 1<sup>st</sup> Quarter Net Sales by Product Division (FY2006-FY2009)



20/22



## Monthly booking : Compared to last year (With the average of 17 electronic parts manufactures)







All information in this material concerning the forecast of business achievements, projections of general business conditions and our business strategies is dependent on our conclusion made to a normally foreseeable extent applying information reasonably accessible to us at the time of preparation of this material. However, the reality is that it contains risks and uncertainties which may cause result to materially differ from business projections, stated or implied, due to situations which are unforeseeable under normal conditions, or of results which are beyond a reasonably foreseeable outcome at that time.

Despite our active efforts to disclose information which is considered to be important to investors of our company, total dependence on the business projections in this material, stated or implied, must be refrained from when decisions of any kind are made regarding our company.

\*The materials for this presentation to our investors is available on the IR Information Section of our Web site, http://www.smk.co.jp/.

